



REALTOR COMMUNITY WORKSHEET

Community Comparison Sheets

A practical framework for comparing communities by location, price, HOA, incentives, commute, amenities, and inventory.

City comparison

Compare Peoria, Buckeye, Surprise, Goodyear, Waddell, and other West Valley locations by commute and daily convenience.

Payment and price

Compare estimated payment, current incentives, tax, insurance, HOA, and cash-to-close assumptions instead of price alone.

Inventory fit

Separate quick move-ins from dirt-start or build-time options. Confirm completion timing and available specs.

Buyer notes

Keep notes simple: must-have, nice-to-have, deal breaker, follow-up question, and next best tour option.

Quick workflow

- 1 Choose 2 to 4 communities.
- 2 Compare payment assumptions.
- 3 Check inventory and timing.
- 4 Rank lifestyle fit.
- 5 Send the cleanest next option.

Use current verified inventory and builder information. Do not rely on stale screenshots, old pricing, or unsupported assumptions.